



エバラ食品工業株式会社

# Summary of the Most Recent Financial Results

1H FY03/26 2025-11-06

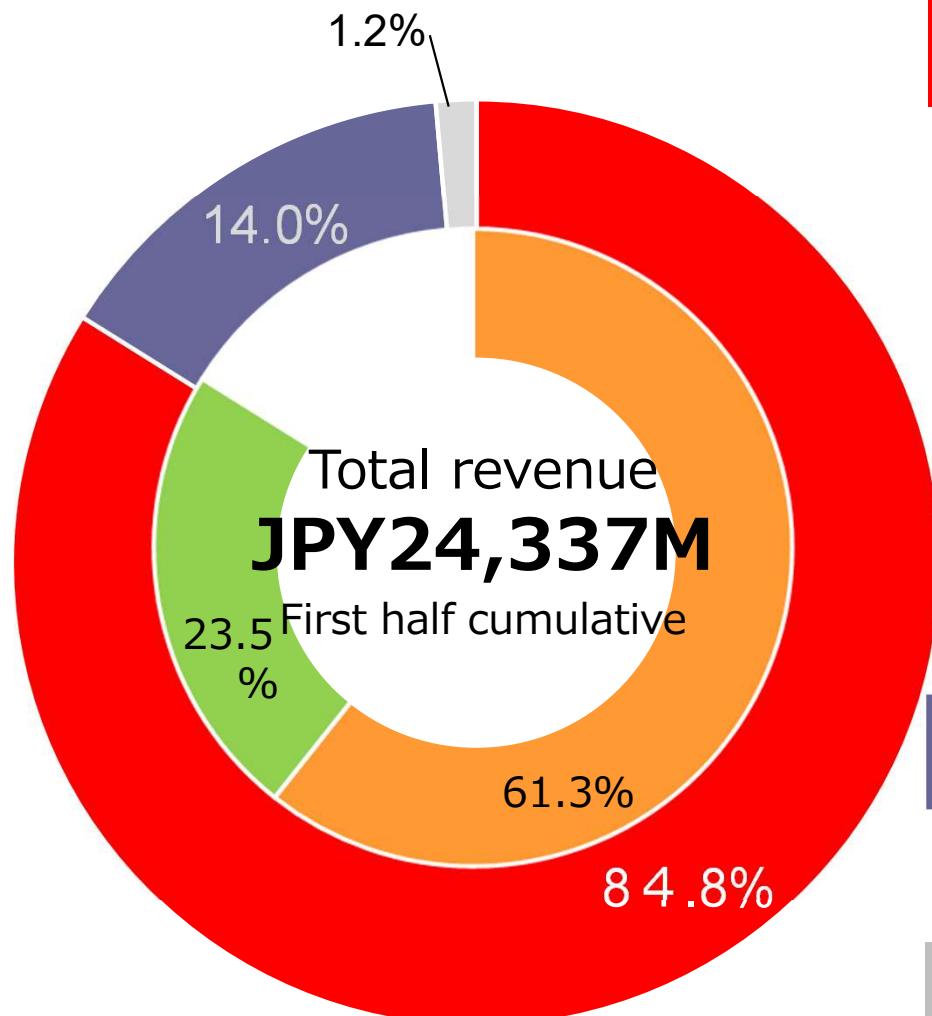
# Consolidated Financial Results (1H)

(Millions of yen)

Revenue increased HoH due to strong sales of portioned seasonings, while profit decreased due to higher cost of sales (including depreciation).

(Millions of yen)	Sept.2024	Sept.2025	HoH		vs Plan		Progress rate
			Increase /Decrease	Growth rate	Plan	Gap	
Revenue	23,835	24,337	501	2.1%	48,400	24,062	50.3%
Cost of revenue	15,325	15,926	601	3.9%			
	64.3%	65.4%	1.1pt	—			
Gross profit	8,509	8,410	▲99	▲1.2%			
	35.7%	34.6%	▲1.1pt	—			
SG&A expenses	7,278	7,334	56	0.8%			
	30.5%	30.1%	▲0.4pt	—			
Operating profit	1,231	1,076	▲155	▲12.6%	1,000	▲76	107.6%
	5.2%	4.4%	▲0.7pt	—	2.1%		
EBITDA※	1,823	1,908	84	4.6%			
Recurring profit	1,272	1,130	▲142	▲11.2%	1,200	69	94.2%
	5.3%	4.6%	▲0.7pt	—	2.5%		
Extraordinary gain	0	547	546	235927%			
Extraordinary loss	3	417	414	11996%			
Net income	848	835	▲12	▲1.5%	700	▲135	119.4%
	3.6%	3.4%	▲0.1pt	—	1.4%		

# Results by segment (1H)



## Food business

**20,628M**

(3.2% increase HoH)



### Consumer products

**14,910M**

(3.1% increase HoH)



### Commercial products

**5,718M**

(3.3% increase HoH)



## Logistics business

**3,400M**

(3.0% decrease HoH)



## Other

**307M**

(8.0% decrease HoH)

# Results by product group (1H)

(Millions of yen)

**Increase : Consumer products (hot pot, vegetable seasonings & other products), commercial products (broths & other products)**

**Decrease : Consumer products (meat), commercial products (meat), distribution businesses & other**

Segment/Product group	Sept.2024 (Apr.2024~ Sept .2024)	Sept.2025 (Apr.2025~ Sept .2025)	Increase /Decrease	Growth ratee
<b>Food business</b>	<b>19,994</b>	<b>20,628</b>	<b>634</b>	<b>3.2%</b>
Consumer products	14,459	14,910	450	3.1%
Meat seasonings	6,877	6,846	▲30	▲0.4%
Hot pot seasonings	3,473	3,526	52	1.5%
Vegetable seasonings	1,807	1,831	24	1.3%
Other products	2,300	2,705	404	17.6%
Commercial products	5,534	5,718	183	3.3%
Meat seasonings	1,723	1,703	▲20	▲1.2%
Broths	1,689	1,840	150	8.9%
Other products	2,122	2,175	53	2.5%
<b>Logistics business</b>	<b>3,506</b>	<b>3,400</b>	<b>▲105</b>	<b>▲3.0%</b>
<b>Other</b>	<b>334</b>	<b>307</b>	<b>▲26</b>	<b>▲8.0%</b>
<b>Total</b>	<b>23,835</b>	<b>24,337</b>	<b>501</b>	<b>2.1%</b>

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